

# **Firetrail Australian High Conviction Fund**

ARSN 624 136 045

## **Annual report - 30 June 2019**

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These financial statements cover the Firetrail Australian High Conviction Fund as an individual entity.

The Responsible Entity of the Firetrail Australian High Conviction Fund is Pinnacle Fund Services Limited (ABN 29 082 494 362). The Responsible Entity's registered office is Level 19, 307 Queen Street, Brisbane, QLD 4000.

## Directors' report

The directors of Pinnacle Fund Services Limited, the Responsible Entity of the Firetrail Australian High Conviction Fund ("the Fund"), present their report together with the financial statements of the Fund, for the year 30 June 2019.

### Principal activities

The Fund is a registered managed investment scheme domiciled in Australia.

The Fund aims to outperform the S&P/ASX 200 Accumulation Index over the medium to long term. The Fund provides exposure to a concentrated portfolio of Australian equities through securities listed, or expected to be listed, on the Australian Securities Exchange and the New Zealand Stock Exchange.

The Fund aims to hold approximately 25 securities at any time. Only those securities that the Investment Manager has the highest conviction to generate the greatest returns will be included in the portfolio.

Firetrail Investments Pty Limited is the Investment Manager of the Fund.

The Fund did not have any employees during the year.

### Directors

The following persons held office as directors of Pinnacle Fund Services Limited during the period or since the end of the period and up to the date of this report:

Mr I Macoun  
 Mr A Ihlenfeldt  
 Mr C Kwok  
 Mr T O'Callaghan (resigned 5 August 2019)  
 Mr A Whittingham (appointed 5 August 2019)

The Responsible Entity also has a Compliance Committee consisting of one non-independent person and two independent persons. The committee's role is to oversee the compliance requirements of the Fund operated by the Responsible Entity. The committee met four times during the financial period under review.

### Review and results of operations

There have been no significant changes to the operations of the Fund since the previous financial period.

The Fund invests funds in accordance with target asset allocations as set out in the governing documents of the Fund.

The performance of the Fund, as represented by the results of its operations, was as follows:

	<b>Year ended 30 June 2019 \$'000</b>	14 March 2018 to 30 June 2018 \$'000
Total comprehensive income for the period	<b>2,701</b>	871

### Distributions

#### *Distributions - Class A*

Distributions paid and payable	<b>3,834</b>	26
Distributions (cents per unit)	<b>1.8589</b>	0.0909

#### *Distributions - Class B*

Distributions paid and payable	<b>4,148</b>	5
Distributions (cents per unit)	<b>2.6042</b>	0.2029

## **Directors' report (continued)**

### **Significant changes in state of affairs**

In the opinion of the directors, there were no other significant changes in the state of affairs of the Fund that occurred during the financial year.

### **Matters subsequent to the end of the financial year**

No matter or circumstance has arisen since 30 June 2019 that has significantly affected, or may significantly affect:

- (i) the operations of the Fund in future financial years, or
- (ii) the results of those operations in future financial years, or
- (iii) the state of affairs of the Fund in future financial years.

### **Likely developments and expected results of operations**

The Fund will continue to be managed in accordance with the investment objectives and guidelines as set out in the governing documents of the Fund.

The results of the Fund's operations will be affected by a number of factors, including the performance of investment markets in which the Fund invests. Investment performance is not guaranteed and future returns may differ from past returns. As investment conditions change over time, past returns should not be used to predict future returns.

Further information on likely developments in the operations of the Fund and the expected results of those operations have not been included in this report because the Responsible Entity believes it would be likely to result in unreasonable prejudice to the Fund.

### **Indemnification and insurance of officers and auditors**

No insurance premiums are paid for out of the assets of the Fund in regards to insurance cover provided to either the officers of Pinnacle Fund Services Limited or the auditors of the Fund. So long as the officers of Pinnacle Fund Services Limited act in accordance with the Fund's Constitution and the Law, the officers remain indemnified out of the assets of the Fund against losses incurred while acting on behalf of the Fund.

The auditors of the Fund are not indemnified out of the assets of the Fund.

### **Fees paid to and interests held in the Fund by the Responsible Entity or its associates**

Fees paid to the Responsible Entity and its associates out of the Fund's property during the year are disclosed in note 15 to the financial statements.

No fees were paid out of the Fund's property to the directors of the Responsible Entity during the year.

The number of interests in the Fund held by the Responsible Entity or its associates as at the end of the financial year are disclosed in note 15 to the financial statements.

## **Directors' report (continued)**

### **Interests in the Fund**

The movement in units on issue in the Fund during the year is disclosed in note 14 to the financial statements.

The value of the Fund's assets and liabilities is disclosed in the statement of financial position and derived using the basis set out in note 2 to the financial statements.

### **Environmental regulation**

The operations of the Fund are not subject to any particular or significant environmental regulations under a Commonwealth, State or Territory law.

### **Rounding of amounts to the nearest thousand dollars**

Amounts in the directors' report have been rounded to the nearest thousand dollars in accordance with *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191*, unless otherwise indicated.

### **Auditor's independence declaration**

A copy of the Auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 5.

This report is made in accordance with a resolution of the directors.



Mr A Ihlenfeldt  
Director

Brisbane  
19 September 2019



## *Auditor's Independence Declaration*

As lead auditor for the audit of Firetrail Australia High Conviction Fund for the year ended 30 June 2019, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink, appearing to read 'Craig Thomason', with a long horizontal flourish extending to the right.

Craig Thomason  
Partner  
PricewaterhouseCoopers

Sydney  
19 September 2019

**Firetrail Australian High Conviction Fund**  
**Statement of comprehensive income**  
**For the year ended 30 June 2019**

**Statement of comprehensive income**

	Notes	Year Ended 30 June 2019 \$'000	14 March 2018 to 30 June 2018 \$'000
<b>Investment income</b>			
Interest income from financial assets at amortised cost		160	4
Dividend/Trust distribution income	5	9,103	70
Net gains/(losses) on financial instruments at fair value through profit or loss	6	(4,448)	851
Other operating income		107	-
<b>Total net investment income</b>		<u>4,922</u>	<u>925</u>
<b>Expenses</b>			
Management fees	15	1,435	32
Transaction costs		786	22
<b>Total operating expenses</b>		<u>2,221</u>	<u>54</u>
<b>Operating profit/(loss) for the financial year</b>		<u>2,701</u>	<u>871</u>
Other comprehensive income		-	-
<b>Total comprehensive income for the financial year</b>		<u>2,701</u>	<u>871</u>

*The above statement of comprehensive income should be read in conjunction with the accompanying notes.*

**Firetrail Australian High Conviction Fund**  
**Statement of financial position**  
**As at 30 June**

**Statement of financial position**

		<b>As at</b>	
	<b>Notes</b>	<b>30 June 2019 \$'000</b>	<b>30 June 2018 \$'000</b>
<b>Assets</b>			
Cash at bank	9	14,786	1,930
Margin Accounts		591	142
Receivables	11	3,884	137
Financial assets at fair value through profit or loss	10	365,653	32,112
<b>Total assets</b>		<b>384,914</b>	<b>34,321</b>
<b>Liabilities</b>			
Distributions payable	8	6,637	31
Payables	12	442	1,638
Financial liabilities at fair value through profit and loss		33	-
<b>Total liabilities</b>		<b>7,112</b>	<b>1,669</b>
<b>Net assets attributable to unitholders - equity</b>	14	<b>377,802</b>	<b>32,652</b>

*The above statement of financial position should be read in conjunction with the accompanying notes.*



**Firetrail Australian High Conviction Fund**  
**Statement of changes in equity**  
**For the year ended 30 June 2019**

**Statement of changes in equity**

	<b>Year Ended 30 June 2019</b>	14 March 2018 to 30 June 2018
Notes	<b>\$'000</b>	<b>\$'000</b>
<b>Total equity at the beginning of the financial year</b>	<b>32,652</b>	-
<b>Comprehensive income for the financial year</b>		
Profit/(loss) for the year	2,701	871
Other comprehensive income	-	-
<b>Total comprehensive income for the financial year</b>	<b>2,701</b>	871
<b>Transactions with unitholders</b>		
Applications	14 379,874	31,902
Redemptions	14 (29,987)	(90)
Units issued upon reinvestment of distributions	14 544	-
Distributions paid and payable	14 (7,982)	(31)
<b>Total transactions with unitholders</b>	<b>342,449</b>	31,781
<b>Total equity at the end of the financial year</b>	<b>377,802</b>	32,652

\*Effective from 1 July 2017, the Fund's units have been reclassified from financial liability to equity.

*The above statement of changes in equity should be read in conjunction with the accompanying notes.*

**Firetrail Australian High Conviction Fund**  
**Statement of cash flows**  
**For the year ended 30 June 2019**

**Statement of cash flows**

	<b>Year Ended 30 June 2019 \$'000</b>	14 March 2018 to 30 June 2018 \$'000
Notes		
<b>Cash flows from operating activities</b>		
Proceeds from sale of financial instruments at fair value through profit or loss	204,288	4,567
Purchase of financial instruments at fair value through profit or loss	(546,387)	(34,361)
Transaction costs on financial instruments at fair value through profit or loss	(786)	(22)
Dividend/Trust distribution received	8,009	3
Other income received	107	-
Interest received	160	3
RITC and Management fees paid	(1,434)	(2)
<b>Net cash (outflow) from operating activities</b>	16(a) <b>(336,043)</b>	<b>(29,812)</b>
<b>Cash flows from financing activities</b>		
Proceeds from applications by unitholders	379,296	31,832
Payments for redemptions by unitholders	(29,708)	(90)
Distributions paid	(831)	-
<b>Net cash inflow from financing activities</b>	<b>348,757</b>	<b>31,742</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>12,714</b>	<b>1,930</b>
Cash and cash equivalents at the beginning of the year	<b>2,072</b>	-
<b>Cash and cash equivalents at the end of the year</b>	16(b), 9 <b>14,786</b>	<b>1,930</b>
Non-cash financing activities	<b>544</b>	-

*The above statement of cash flows should be read in conjunction with the accompanying notes.*

## **Notes to the financial statements**

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## **1 General information**

These financial statements cover the Firetrail Australian High Conviction Fund ("the Fund") as an individual entity. The Fund was constituted on 6 February 2018. The Fund will terminate on the 6 February 2098 unless terminated earlier in accordance with the provisions of the Fund's Constitution.

The Responsible Entity of the Fund is Pinnacle Fund Services Limited (the "Responsible Entity"). The Responsible Entity's registered office is Level 19, 307 Queen Street, Brisbane, QLD 4000. The financial statements are presented in the Australian currency.

The Responsible Entity is incorporated and domiciled in Australia.

The Custodian of the Fund is RBC Investor Services Trust.

The financial statements were authorised for issue by the directors on 19 September 2019. The directors of the Responsible Entity have the power to amend and reissue the financial statements after they have been issued.

## **2 Summary of significant accounting policies**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all periods presented, unless otherwise stated in the following text.

### **(a) Basis of preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the *Corporations Act 2001* in Australia. The Firetrail Australian High Conviction Fund is a for-profit unit fund for the purpose of preparing the financial statements.

The financial statements are prepared on the basis of fair value measurement of assets and liabilities except where otherwise stated.

The statement of financial position is presented on a liquidity basis. Assets and liabilities are presented in decreasing order of liquidity and are not distinguished between current and non-current. All balances are expected to be recovered or settled within twelve months, except for investments in financial assets and liabilities at fair value through profit or loss and net assets attributable to unitholders.

The Fund manages financial assets at fair value through profit or loss based on the economic circumstances at any given point in time, as well as to meet any liquidity requirements. As such, it is expected that a portion of the portfolio will be realised within twelve months, however, an estimate of that amount cannot be determined as at balance date.

In the case of net assets attributable to unitholders, the units are redeemed on demand at the unitholder's option. However, holders of these instruments typically retain them for the medium to long term. As such, the amount expected to be settled within twelve months cannot be reliably determined.

#### *(i) Compliance with International Financial Reporting Standards*

The financial statements of the Fund also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

#### *(ii) New and amended standards adopted by the Fund*

Except as described below, the accounting policies applied in this financial report are the same as those applied in the Fund's financial report as at and for the year ended 30 June 2018.

## **2 Summary of significant accounting policies (continued)**

### **(a) Basis of preparation (continued)**

#### *(ii) New and amended standards adopted by the Fund (continued)*

The Fund has initially adopted AASB 9 *Financial Instruments* and AASB 15 *Revenue from Contracts with Customers* from 1 July 2018. Under the transition methods chosen, comparative information is not restated as detailed below. There was no material effect of the adoption of these standards to the Fund for the year ended 30 June 2019.

#### *AASB 9 Financial Instruments (and applicable amendments)*

AASB 9 *Financial Instruments* addresses the classification, measurement and derecognition of financial assets and liabilities and replaces the multiple classification and measurement models in AASB 139 *Financial Instruments: Recognition and Measurement*. Classification and measurement of debt securities is driven by the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

The Fund does not hold debt instruments that could result in reclassification of financial instruments to amortised cost or fair value through other comprehensive income. The derecognition rules have not changed from the previous and the Fund does not apply hedge accounting.

AASB 9 has been applied retrospectively by the Fund without the use of hindsight and it has determined that adoption did not result in a change to the classification or measurement of financial instruments in either the current or comparative period. The Fund's investment portfolio continues to be classified as 'fair value through profit or loss (FVTPL)' and other financial assets which are held for collection continue to be measured at amortised cost. There was no material impact on adoption from the application of the new impairment model.

The adoption of AASB 9 introduces a new expected credit loss (ECL) impairment model. There was no material impact on adoption from the application of the new impairment model.

#### *AASB 15 Revenue from Contracts with Customers*

AASB 15 replaces AASB 118 which covers contracts for goods and services. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer thus replacing the existing notion of risks and rewards.

The Fund's main sources of income are interest, dividends and gains on financial instruments at fair value through profit or loss. All of these are outside the scope of the new revenue standard. As a consequence, there has been no material impact on the Fund's revenue recognition nor on the accounting policies and financial statements.

There are no other standards that are not yet effective and that are expected to have a material impact on the Fund in the prior periods or will affect the current or future reporting periods and on foreseeable future transactions.

#### *(iii) New standards, amendments and interpretations effective after 1 January 2019 and have not been early adopted*

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 January 2019, and have not been early adopted in preparing these financial statements. None of these are expected to have a material effect on the financial statements of the Fund.

## **2 Summary of significant accounting policies (continued)**

### **(b) Changes in accounting methodology**

The Fund has adopted the following standards and amendments for the 30 June 2019 reporting period:

AASB 13 *Fair Value Measurement* and AASB 2011-8 *Amendments to Australian Accounting Standards arising from AASB 13*

AASB 13 improves the consistency and reduces complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across Australian Accounting Standards. The requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other Australian Accounting Standards. If a financial asset or a liability measured at fair value has a bid price and an ask price, the standard requires valuation to be based on a price within the bid-ask spread that is most representative of fair value and allows the use of mid-market pricing or other pricing conventions that are used by market participants as a practical expedient for fair value measurement within a bid-ask spread.

The Fund changed its valuation inputs for listed financial assets and liabilities to last traded prices to be consistent with the inputs used for the calculation of unit prices for applications and redemptions. The use of last traded prices is recognised as a standard pricing convention within the industry. In the prior year, the Fund utilised bid and ask prices for its listed financial assets and liabilities respectively. The change in valuation inputs is considered to be a change in accounting methodology.

The impact of this adjustment at the beginning of the current period was a loss of \$nil (2018: \$18,339), which was recognised through the net gains/(losses) on financial instruments at fair value through profit or loss.

Except as described below, the accounting policies applied in this financial report are the same as those applied in the Fund's financial report as at and for the year ended 30 June 2019.

### **(c) Financial instruments**

#### *(i) Classification*

The Fund classifies its financial instruments based on its business model for managing those financial assets and the contractual cash flow characteristics of the financial assets. The Fund's portfolio of financial assets is managed and its performance is evaluated on a fair value basis in accordance with the Fund's documented investment strategy. The Fund uses fair value information to assess performance of the portfolio and to make decisions to rebalance the portfolio or to realise fair value gains or minimise losses through sales or other trading strategies. The Fund's policy is for the Responsible Entity to evaluate the information about these financial assets on a fair value basis together with other related financial information.

Equity securities and derivatives are measured at fair value through profit or loss.

*Investments in financial assets previously designated at fair value through profit or loss*

The Fund holds listed equity securities of \$343,664,678 (2018: \$31,127,867), and listed unit trusts of \$21,988,551 (2018: \$983,769). The adoption of AASB9 had no impact on the classification and measurement of these assets, they continue to be measured at fair value through profit or loss.

#### *(ii) Recognition/derecognition*

The Fund recognises financial assets and financial liabilities on the date it becomes party to the contractual agreement (trade date) and recognises changes in fair value of the financial assets or financial liabilities from this date.

## **2 Summary of significant accounting policies (continued)**

### **(c) Financial instruments (continued)**

Investments are derecognised when the right to receive cash flows from the investments have expired or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

Any gains or losses arising on derecognition of the asset (calculated as the difference between the disposal proceeds and the carrying amount of the asset) are included in the statement of comprehensive income in the period the asset is derecognised as realised gains or losses on financial instruments.

#### *(iii) Measurement*

##### *Financial assets and liabilities held at fair value through profit or loss*

Financial assets and liabilities at fair value through profit or loss are measured initially at fair value excluding any transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability. Transaction costs on financial assets and financial liabilities at fair value through profit or loss are expensed immediately in the statement of comprehensive income. Subsequent to initial recognition, all instruments held at fair value through profit or loss are measured at fair value.

Net gains/(losses) on financial assets and financial liabilities held at fair value through profit or loss arising on a change in fair value are calculated as the difference between the fair value at year end and the fair value at the previous valuation point. Net gains/(losses) do not include interest or dividend income.

Further details on how the fair values of financial instruments are determined are disclosed in note 4 to the financial statements.

#### *(iv) Offsetting financial instruments*

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

### **(d) Net assets attributable to unitholders**

Units are redeemable at the unitholders' option, however, applications and redemptions may be suspended by the Responsible Entity if it is in the best interests of the unitholders in accordance with the Fund's Constitution.

The units can be put back to the Fund at any time for cash based on the redemption price, which is equal to a proportionate share of the Fund's net asset value attributable to the unitholders, less any applicable transaction costs.

The units are carried at the redemption amount that is payable at balance sheet date if the unitholder exercises the right to put the unit back to the Fund. This amount represents the expected cash flows on redemption of these units.

Units are classified as equity when they satisfy the following criteria under AASB 132 *Financial instruments: Presentation*:

- the puttable financial instrument entitles the holder to a pro-rata share of net assets in the event of the Fund's liquidation;
- the puttable financial instrument is in the class of instruments that is subordinate to all other classes of instruments and class features are identical;
- the puttable financial instrument does not include any contractual obligations to deliver cash or another financial asset, or to exchange financial instruments with another entity under potentially unfavourable conditions to the Fund, and it is not a contract settled in the Fund's own equity instruments; and
- the total expected cash flows attributable to the puttable financial instrument over the life are based substantially on the profit or loss.

## **2 Summary of significant accounting policies (continued)**

### **(e) Cash and cash equivalents**

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes deposits held at call with financial institutions.

Payments and receipts relating to the purchase and sale of investment securities are classified as cash flows from operating activities, as movements in the fair value of these securities represent the Fund's main income generating activity.

### **(f) Margin accounts**

Margin accounts comprise of cash held as collateral for derivative transaction. The cash is held by the broker and is only available to meet margin calls. Balance as at 30 June 2019: \$590,399 (2018: \$142,348).

### **(g) Investment income**

Interest income is recognised in the statement of comprehensive income for all financial instruments that are not at fair value through profit or loss using the effective interest method. Other changes in fair value for such instruments are recorded in accordance with the policies described in note 2(c).

Dividend income is recognised on the ex-dividend date with any related foreign withholding tax recorded as an expense. The Fund currently incurs withholding tax imposed by certain countries on investment income. Such income is recorded gross of withholding tax in profit or loss.

Trust distributions are recognised on an entitlements basis.

### **(h) Expenses**

All expenses, including manager's fees, are recognised in the statement of comprehensive income on an accruals basis.

### **(i) Income tax**

Under current legislation, the Fund is not subject to income tax provided it attributes the entirety of its taxable income to unitholders.

The Fund currently incurs withholding taxes imposed by certain countries on investment income and capital gains. Such income or gains are recorded gross of withholding taxes in the statement of comprehensive income. Withholding taxes are included in the statement of comprehensive income within other operating expenses.

The benefit of imputation credits and foreign tax paid are passed on to unitholders.

### **(j) Distributions**

Distributions are payable as set out in the Fund's product disclosure statement and/or Fund's Constitution. Such distributions are recognised as payable when they are determined by the Responsible Entity of the Fund.

### **(k) Increase/(decrease) in net assets attributable to unitholders**

Income not distributed is included in net assets attributable to unitholders. The Fund's distributions are classified as distributions paid and payable in the statement of changes in equity.



## **2 Summary of significant accounting policies (continued)**

### **(l) Due from/to brokers**

The due from brokers balance is held for collection and consequently measured at amortised cost. These amounts are recognised initially at fair value and subsequently measured at amortised cost.

### **(m) Receivables**

Receivables may include amounts for dividends, interest and trust distributions and amounts due from brokers. Dividends and trust distributions are accrued when the right to receive payment is established. Interest is accrued at the end of each reporting period from the time of last payment in accordance with the policy set out in note 2(g). Amounts are generally received within 30 days of being recorded as receivables.

These amounts are recognised initially at fair value and subsequently measured at amortised cost. At each reporting date, the Fund shall measure the loss allowance on receivables at an amount equal to the lifetime expected credit losses if the credit risk has increased significantly since initial recognition. If, at the reporting date, the credit risk has not increased significantly since initial recognition, the Fund shall measure the loss allowance at an amount equal to 12-month expected credit losses. Significant financial difficulties of the counterparty, probability that the counterparty will enter bankruptcy or financial reorganisation, and default in payments are all considered indicators that a loss allowance may be required. If the credit risk increases to the point that it is considered to be credit impaired, interest income will be calculated based on the gross carrying amount adjusted for the loss allowance. A significant increase in credit risk is defined by management as any contractual payment which is more than 30 days past due. Any contractual payment which is more than 90 days past due is considered credit impaired.

The amount of the impairment loss is recognised in profit or loss within other expenses. When a trade receivable for which an impairment allowance had been recognised becomes uncollectible in a subsequent period, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against other expenses in profit or loss.

### **(n) Payables**

Payables include liabilities, amounts due to brokers and accrued expenses owing by the Fund which are unpaid as at the end of the reporting period.

### **(o) Applications and redemptions**

Applications received for units in the Fund are recorded net of any entry fees, if any, as a payable prior to the issue of units in the Fund. Redemptions from the Fund are recorded gross of any exit fees payable after the cancellation of units redeemed.

Unit redemption prices are determined by reference to the net assets of the Fund divided by the number of units on issue, less any applicable transaction costs.

### **(p) Goods and Services Tax (GST)**

The GST incurred on the costs of various services provided to the Fund by third parties such as audit fees, custodial services and investment management fees have been passed onto the Fund. The Fund qualifies for Reduced Input Tax Credits (RITC) at a rate of 55% hence investment management fees, custodial fees and other expenses have been recognised in the statement of comprehensive income net of the amount of GST recoverable from the Australian Taxation Office (ATO). Accounts payable are inclusive of GST. The net amount of GST recoverable from the ATO is included in receivables in the statement of financial position. Cash flows relating to GST are included in the statement of cash flows on a gross basis.

## **2 Summary of significant accounting policies (continued)**

### **(q) Use of estimates**

The Fund makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

For the majority of the Fund's financial instruments, quoted market prices are readily available. However, certain financial instruments, for example over-the-counter derivatives or unquoted securities, are fair valued using valuation techniques which are periodically reviewed by experienced personnel.

Valuation techniques include using observable data, to the extent practicable. However, areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect the reported fair value of financial instruments. For more information on how fair value is calculated please see note 4 of the financial statements.

### **(r) Rounding of amounts**

The Fund is an entity of the kind referred to in *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191*, relating to the 'rounding off' amounts in the financial statements. Amounts in the financial statements have been rounded off to the nearest thousand dollars, unless otherwise indicated.

## **3 Financial risk management**

### **(a) Objectives, strategies, policies and processes**

The Fund's activities expose it to a variety of financial risks: market risk (including price risk, foreign exchange risk and interest rate risk), credit risk and liquidity risk.

The Fund's overall risk management programme focuses on ensuring compliance with the Fund's Product Disclosure Statement and seeks to maximise the returns derived for the level of risk to which the Fund is exposed. Financial risk management is carried out by an Investment Manager under policies approved by the Board of Directors of the Responsible Entity ("the Board").

The Fund uses different methods to measure different types of risk to which it is exposed. These methods are explained below:

### **(b) Market risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises of three types of risks: price risk, foreign currency risk and interest rate risk. Market risk is managed and monitored using sensitivity analysis, and minimised through ensuring that all investment activities are undertaken in accordance with established mandates and investment strategies.

The market risk disclosures are prepared on the basis of the Fund's direct investments and not on a look-through basis for investments held in the Fund.

### 3 Financial risk management (continued)

#### (b) Market risk (continued)

##### (i) Price risk

Equity price risk is the risk that the fair value of equities will fluctuate because of changes in market prices, whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

Equity price risk exposure arises from the Fund's investment portfolio. The investments are classified on the statement of financial position as at fair value through profit or loss. All securities investments present a risk of loss of capital. The maximum risk resulting from financial instruments is determined by the fair value of the financial instruments.

The Investment Manager manages this price risk through diversification and a careful selection of securities and other financial instruments within specified limits set by the Board.

The Fund's overall market positions are monitored on a daily basis by the Fund's Investment Manager and are reviewed at least quarterly by the Board.

Compliance with the Fund's Product Disclosure Statement is reported to the Board on a quarterly basis.

Net assets attributable to unitholders include investments in equity securities. At 30 June 2019 and 30 June 2018, the overall market exposures to price risk were as follows:

	<b>As at</b>	
	<b>30 June 2019 \$'000</b>	30 June 2018 \$'000
<b>Financial assets at fair value through profit or loss</b>		
Futures	-	1
Listed equities	<b>343,665</b>	31,128
Listed unit trusts	<b>21,988</b>	983
<b>Total financial assets</b>	<b>365,653</b>	32,112

At 30 June 2019, if the equity prices had increased by 10% with all other variables held constant, this would have increased net assets attributable to unitholders (and net operating profit/(loss)) by approximately \$36,565,323 (2018: \$3,211,164). Conversely, if the equity prices had decreased by 10%, this would have decreased net assets attributable to unitholders (and net operating profit/(loss)) by approximately \$36,565,323 (2018: \$3,211,164).

##### (ii) Foreign exchange risk

The Fund is not exposed to significant risks from movements in foreign exchange rates as there are no financial assets and liabilities denominated in foreign currencies.

##### (iii) Cash flow and fair value interest rate risk

The majority of the Fund's financial assets and liabilities are non interest bearing. Interest-bearing financial assets and interest-bearing financial liabilities mature or reprice in the short-term, no longer than twelve months. As a result, the Fund is subject to limited exposure to fair value interest rate risk due to fluctuations in the prevailing levels of market interest rates.

### **3 Financial risk management (continued)**

#### **(c) Credit risk**

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

##### **(i) Settlement of securities transactions**

All transactions in listed securities are settled/paid for upon delivery using approved brokers. The risk of default is considered low, as delivery of securities sold is only made once the broker has received payment. Payment is made once purchase on the securities have been received by the broker. The trade will fail if either party fails to meet its obligations.

##### **(ii) Cash and cash equivalents**

The exposure to credit risk for cash and cash equivalents is low as all counterparties have a rating of AA- (as determined by the Standard & Poor's (S&P)).

##### **(iii) Other**

The Fund is not materially exposed to credit risk on other financial assets.

The clearing and depository operations for the Fund's security transactions are mainly concentrated with one counterparty, namely RBC Investor Services Trust. RBC Investor Services Trust at 30 June 2019 had a credit rating of AA- (S&P) and Aa2 (Moody's). At 30 June 2019, substantially all cash and cash equivalents, balances due from brokers and investments are held in custody by RBC Investor Services Trust.

##### **(iv) Maximum exposure to credit risk**

The maximum exposure to credit risk before any credit enhancements at the end of each reporting period is the carrying amount of the financial assets. None of these assets are impaired nor past due but not impaired.

#### **(d) Liquidity risk**

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous. This risk is controlled through the Fund's investment in financial instruments, which under normal market conditions are readily convertible to cash, as the majority are listed on the ASX. In addition, the Fund maintains sufficient cash and cash equivalents to meet normal operating requirements.

In accordance with the Fund's policy, the Responsible Entity monitors the Fund's liquidity position on a daily basis. The Fund's policy is reviewed annually. In order to manage the Fund's overall liquidity, the responsible entity has the discretion to reject an application for units and to defer or adjust redemption of units if the exercise of such discretion is in the best interests of unitholders. The Fund did not reject or withhold any redemptions during 2019 and 2018.

The Fund's Constitution provides for daily application and redemption of units and it is therefore exposed to liquidity risk of meeting unitholder redemptions at any time. Units are redeemed on demand at the unitholder's option. At 30 June 2019, net assets attributable to unitholders was \$377,802 (2018: \$32,652).

### 3 Financial risk management (continued)

#### (d) Liquidity risk (continued)

The table below analyses the Fund's non-derivative financial liabilities into relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

	Less than 1 month \$'000	1-3 months \$'000	3-12 months \$'000	12-60 months \$'000
<b>At 30 June 2019</b>				
Distributions payable	6,637	-	-	-
Financial liabilities at fair value through profit and loss	33	-	-	-
Accrued expenses	442	-	-	-
<b>Contractual cash flows (excluding derivatives)</b>	<b>7,112</b>	<b>-</b>	<b>-</b>	<b>-</b>
	Less than 1 month \$'000	1-3 months \$'000	3-12 months \$'000	12-60 months \$'000
<b>At 30 June 2018</b>				
Distributions payable	31	-	-	-
Due to brokers - payable for securities purchased	1,606	-	-	-
Accrued expenses	32	-	-	-
<b>Contractual cash flows (excluding derivatives)</b>	<b>1,669</b>	<b>-</b>	<b>-</b>	<b>-</b>

### 4 Fair value measurements

The Fund measures and recognises financial assets and liabilities held at fair value through profit or loss on a recurring basis.

The Fund has no assets or liabilities measured at fair value on a non-recurring basis in the current reporting period.

#### (a) Fair value hierarchy

##### *Classification of financial assets and financial liabilities*

The Fund classifies fair value measurements using a fair value hierarchy that reflects the subjectivity of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

## **4 Fair value measurements (continued)**

### **(a) Fair value hierarchy (continued)**

#### *(i) Fair value in an active market (level 1)*

The fair value of financial assets and liabilities traded in active markets is based on their quoted market prices at the end of the reporting period without any deduction for estimated future selling costs.

The Fund values its investments in accordance with the accounting policies set out in note 2. For the majority of its investments, the Fund relies on information provided by independent pricing services for the valuation of its investments.

The quoted market price used for financial assets held by the Fund is the last traded price; the appropriate quoted market price for financial liabilities is the last traded price. When the Fund holds derivatives with offsetting market risks, it uses mid-market prices as a basis for establishing fair values for the offsetting risk positions and applies this bid or asking price to the net open position, as appropriate.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

#### *(ii) Fair value in an inactive or unquoted market (level 2 and level 3)*

The fair value of financial assets and liabilities that are not traded in an active market is determined using valuation techniques. These include the use of recent arm's length market transactions, reference to the current fair value of a substantially similar other instrument, discounted cash flow techniques or any other valuation technique that provides a reliable estimate of prices obtained in actual market transactions.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate used is a market rate at the end of the reporting period applicable for an instrument with similar terms and conditions.

For other valuation techniques, inputs are based on market data at the end of the reporting period. Fair values for unquoted equity investments are estimated, if possible, using applicable price/earnings ratios for similar listed companies adjusted to reflect the specific circumstances of the issuer.

The fair value of derivatives that are not exchange traded is estimated at the amount that the Fund would receive or pay to terminate the contract at the end of reporting period taking into account current market conditions (volatility and appropriate yield curve) and the current creditworthiness of the counterparties. The foreign currency contracts are valued at the forward rate.

Investments in other unlisted unit trusts are recorded at the redemption value per unit as reported by the investment managers of such trusts.

Some of the inputs to these models may not be market observable and are therefore estimated based on assumptions.

Valuation techniques employed may not fully reflect all factors relevant to the positions the Fund holds. Valuations are therefore adjusted, where appropriate, to allow for additional factors including liquidity risk and counterparty risk.

The carrying value less impairment provision of other receivables and payables are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Fund for similar financial instruments.

#### 4 Fair value measurements (continued)

##### (a) Fair value hierarchy (continued)

(ii) Fair value in an inactive or unquoted market (level 2 and level 3) (continued)

##### Recognised fair value measurements

The tables below set out the Fund's financial assets and liabilities (by class) measured at fair value according to the fair value hierarchy at 30 June 2019 and 30 June 2018.

As at 30 June 2019	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Financial assets</b>				
Financial assets at fair value through profit or loss:				
Listed equities	343,665	-	-	343,665
Listed unit trusts	21,988	-	-	21,988
<b>Total financial assets</b>	<b>365,653</b>	<b>-</b>	<b>-</b>	<b>365,653</b>

<b>Financial liabilities</b>				
Financial liabilities at fair value through profit or loss:				
Futures	33	-	-	33
<b>Total financial liabilities</b>	<b>33</b>	<b>-</b>	<b>-</b>	<b>33</b>

As at 30 June 2018	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Financial assets</b>				
Financial assets at fair value through profit or loss:				
Listed equities	31,128	-	-	31,128
Listed unit trusts	983	-	-	983
Futures	1	-	-	1
<b>Total financial assets</b>	<b>32,112</b>	<b>-</b>	<b>-</b>	<b>32,112</b>

## 5 Dividend/Trust distribution income

	Year ended 30 June 2019 \$'000	14 March 2018 to 30 June 2018 \$'000
Dividends	8,804	70
Trust Distributions	299	-
<b>Total dividend/trust distribution income</b>	<b>9,103</b>	<b>70</b>

## 6 Net gains/(losses) on financial instruments at fair value through profit or loss

	Year ended 30 June 2019 \$'000	14 March 2018 to 30 June 2018 \$'000
<b>Financial assets</b>		
Net unrealised gain/(loss) on financial assets at fair value through profit or loss	7,610	804
Net realised* gain/(loss) on financial assets at fair value through profit or loss	(12,025)	47
<b>Total financial assets</b>	<b>(4,415)</b>	<b>851</b>
<b>Financial liabilities</b>		
Net unrealised gain/(loss) on financial liabilities at fair value through profit or loss	(33)	-
<b>Total financial liabilities</b>	<b>(33)</b>	<b>-</b>

\*Realised gains and losses are recoded using the historical cost information.

## 7 Auditor's remuneration

During the year the following fees were paid or payable for services provided by the auditor of the Fund:

	Year ended 30 June 2019 \$	14 March 2018 to 30 June 2018 \$
<b>PricewaterhouseCoopers Australian firm</b>		
<b>Audit and other assurance service</b>		
Audit and review of financial statements	17,300	12,478
Audit of compliance plan	2,850	2,790
<b>Total remuneration of audit services</b>	<b>20,150</b>	<b>15,268</b>



## 7 Auditor's remuneration (continued)

	Year ended 30 June 2019 \$	14 March 2018 to 30 June 2018 \$
<b>Non-audit services</b>		
Tax compliance services	4,900	4,900
<b>Total remuneration for non-audit services</b>	<b>4,900</b>	<b>4,900</b>
<b>Total remuneration of PricewaterhouseCoopers</b>	<b>25,050</b>	<b>20,168</b>

The fees for audit and non audit services are paid by the Investment Manager out of the management fee that they earn.

## 8 Distributions to unitholders

The distributions were payable as follows:

	Year ended 30 June 2019 \$'000	Year ended 30 June 2019 CPU	14 March 2018 to 30 June 2018 \$'000	14 March 2018 to 30 June 2018 CPU
<b>Class A</b>				
Distributions paid - December	488	0.2818	-	-
Distributions payable - June	3,346	1.5771	26	0.0909
	<b>3,834</b>	<b>1.8589</b>	<b>26</b>	<b>0.0909</b>

	Year ended 30 June 2019 \$'000	Year ended 30 June 2019 CPU	14 March 2018 to 30 June 2018 \$'000	14 March 2018 to 30 June 2018 CPU
<b>Class B</b>				
Distributions paid - December	857	0.5494	-	-
Distributions payable - June	3,291	2.0548	5	0.2029
	<b>4,148</b>	<b>2.6042</b>	<b>5</b>	<b>0.2029</b>

## 9 Cash and cash equivalents

	As at 30 June 2019 \$'000	30 June 2018 \$'000
Cash at bank	14,786	1,930
<b>Total cash and cash equivalents</b>	<b>14,786</b>	<b>1,930</b>

## 10 Financial assets held at fair value through profit or loss

	As at	
	30 June 2019 \$'000	30 June 2018 \$'000
Listed equities	343,665	31,128
Listed unit trusts	21,988	983
Futures	-	1
<b>Total financial assets at fair value through profit or loss</b>	<b>365,653</b>	<b>32,112</b>

An overview of the risk exposures relating to financial assets at fair value through profit or loss is included in note 3.

## 11 Receivables

	As at	
	30 June 2019 \$'000	30 June 2018 \$'000
Applications receivable	648	70
Accrued income	821	64
GST receivable	142	3
Due from brokers - receivable for securities sold	2,273	-
<b>Total receivables</b>	<b>3,884</b>	<b>137</b>

## 12 Payables

	As at	
	30 June 2019 \$'000	30 June 2018 \$'000
Due to brokers - payable for securities purchased	-	1,606
Other payables	280	-
Accrued expenses	162	32
<b>Total payables</b>	<b>442</b>	<b>1,638</b>

## 13 Derivative financial instruments

In the normal course of business the Fund enters into transactions in various derivative financial instruments which have certain risks. A derivative is a financial instrument or other contract which is settled at a future date and whose value changes in response to the change in a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index or other variable.

Derivative financial instruments require no initial net investment or an initial net investment that is smaller than would be required for other types of contracts that would be expected to have a similar response to changes in market factors.

### 13 Derivative financial instruments (continued)

Derivative transactions include many different instruments such as forwards, futures and options. Derivatives are considered to be part of the investment process and the use of derivatives is an essential part of the Fund's portfolio management. Derivatives are not managed in isolation. Consequently, the use of derivatives is multifaceted and includes:

- hedging to protect an asset or liability of the Fund against a fluctuation in market values or to reduce volatility
- a substitution for trading of physical securities
- adjusting asset exposures within the parameters set in the investment strategy, and adjusting the duration of fixed interest portfolios or the weighted average maturity of cash portfolios.

While derivatives are used for trading purposes, they are not used to gear (leverage) a portfolio. Gearing a portfolio would occur if the level of exposure to the markets exceeds the underlying value of the Fund.

The Fund holds the following derivative instruments:

#### Futures

Futures are contractual obligations to buy or sell financial instruments on a future date at a specified price established in an organised market. The futures contracts are collateralised by cash or marketable securities. Changes in futures contracts' values are usually settled net daily with the exchange. Interest rate futures are contractual obligations to receive or pay a net amount based on changes in interest rates at a future date at a specified price, established in an organised financial market.

#### As at 30 June 2019

	Contract / notional \$'000	Fair values	
		Assets \$'000	Liabilities \$'000
Futures	17,709	-	33
	17,709	-	33

#### As at 30 June 2018

	Contract / notional \$'000	Fair values	
		Assets \$'000	Liabilities \$'000
Futures	307	1	-
	307	1	-

### 14 Net assets attributable to unitholders

Under AASB 132 *Financial instruments: Presentation*, puttable financial instruments meet the definition of a financial liability to be classified as equity where certain strict criteria are met. The Fund shall classify a financial instrument as an equity instrument from the date when the instrument has all the features and meets the conditions.

## 14 Net assets attributable to unitholders (continued)

Movements in the number of units and net assets attributable to unitholders during the year were as follows:

	As at			
	30 June 2019 No.'000	30 June 2018 No.'000	30 June 2019 \$'000	30 June 2018 \$'000
<b>Class A</b>				
Balance as at 1 July	28,262	-	29,886	-
Applications	211,299	28,349	214,580	29,290
Redemptions	(27,509)	(87)	(27,348)	(90)
Units issued upon reinvestment of distributions	82	-	74	-
Distributions paid and payable	-	-	(3,834)	(26)
Profit/(loss) for the year	-	-	1,564	712
Closing balance	<u>212,134</u>	<u>28,262</u>	<u>214,922</u>	<u>29,886</u>
	As at			
	30 June 2019 No.'000	30 June 2018 No.'000	30 June 2019 \$'000	30 June 2018 \$'000
<b>Class B</b>				
Balance as at 1 July	2,611	-	2,766	-
Applications	159,587	2,611	165,294	2,612
Redemptions	(2,543)	-	(2,639)	-
Units issued upon reinvestment of distributions	519	-	470	-
Distributions paid and payable	-	-	(4,148)	(5)
Profit/(loss) for the year	-	-	1,137	159
Closing balance	<u>160,174</u>	<u>2,611</u>	<u>162,880</u>	<u>2,766</u>
<b>Total net assets attributable to unitholders</b>			<u><b>377,802</b></u>	<u><b>32,652</b></u>

As stipulated within the Fund's Constitution, each unit represents a right to an individual share in the Fund and does not extend to a right to the underlying assets of the Fund. For the year ended 30 June 2019, there were two separate classes of units and each unit has the same right attaching to it as all other units in the same class of the Fund. Unitholders of class A and class B units are both entitled to being notified of any general meetings regarding the fund, voting rights and dividends. The difference between the class units is in regards to management fees as outlined in the Product Disclosure Statement and Information Memorandum.

### Capital risk management

The Fund considers its net assets attributable to unitholders as capital. The amount of net assets attributable to unitholders can change significantly on a daily basis as the Fund is subject to daily applications and redemptions at the discretion of unitholders. Net assets attributable to unitholders are representative of the expected cash outflows on redemption, excluding any applicable transaction costs.

The Fund monitors the level of daily applications and redemptions relative to the liquid assets in the Fund. The Fund's strategy was to hold a certain portion of the net assets attributable to unitholders in liquid investments. Liquid assets include cash and cash equivalents and listed equities. Under the terms of the Fund's Constitution, the Responsible Entity has the discretion to reject an application for units and to defer or adjust a redemption of units, if the exercise of such discretion is in the best interests of unitholders.

## 15 Related party transactions

### Responsible entity

The Responsible Entity of the Firetrail Australian High Conviction Fund is Pinnacle Fund Services Limited.

Pinnacle Investment Management Limited is the parent company of Pinnacle Fund Services Limited. Pinnacle Investment Management Group Limited is the ultimate holding company of Pinnacle Fund Services Limited.

Firetrail Investments Pty Limited is the Investment Manager of the Fund.

### Key management personnel

#### Directors

Key management personnel includes persons who were directors of Pinnacle Fund Services Limited and Pinnacle Investment Management Limited at any time during the financial year as follows:

Pinnacle Fund Services Limited

Mr I Macoun  
 Mr A Ihlenfeldt  
 Mr C Kwok  
 Mr T O'Callaghan (resigned 5 August 2019)  
 Mr A Whittingham (appointed 5 August 2019)

Pinnacle Investment Management Limited

Mr I Macoun  
 Mr A Ihlenfeldt  
 Mr A Whittingham

#### Other key management personnel

There were no other persons with responsibility for planning, directing and controlling the activities of the Fund, directly or indirectly during the financial year.

### Management fees and other transactions

All related party transactions are conducted on normal commercial terms and conditions. The transactions during the year and amounts payable at year end between the Fund and the Responsible Entity and the Investment Manager were as follows:

	<b>Year ended</b>	14 March
	<b>30 June</b>	2018 to
	<b>2019</b>	30 June
	<b>\$</b>	2018
		<b>\$</b>
Management fees for the period paid/payable by the Fund	<b>1,435,118</b>	31,502
Aggregate amount payable to the Investment Manager at the reporting date	<b>162,218</b>	32,453

## 15 Related party transactions (continued)

The management fee (0.95% p.a. for class A and nil for class B) is calculated daily based on the net asset value of the Fund. Performance fee of 15% (including the net effect of GST/RITC) based on outperformance of the benchmark, S&P/ASX 200 Accumulation Index as well as based on the NAV of the Fund which includes the management fee is calculated and paid quarterly. There was no performance fee paid for the period ended 30 June 2019.

Responsible Entity fees are paid by the Investment Manager out of the fees that they earn.

### Related party unitholdings

Parties related to the Fund (including Pinnacle Fund Services Limited, its related parties and other schemes managed by Pinnacle Fund Services Limited), held units in the Fund as follows:

#### 2019

Unitholders	Number of units held opening (Units)	Number of units held closing (Units)	Fair value of investment (\$)	Interest held (%)	Number of units acquired (Units)	Number of units disposed (Units)	Distributions paid/payable by the Fund (\$)
Pinnacle Services Administration Pty Ltd - Class A	1,000,859	-	-	-	-	1,000,859	-
Pinnacle Services Administration Pty Ltd - Class B	1,001,914	-	-	-	-	1,001,914	-
Macoun Family Super PL ARF Macoun Family Super Fund - Class B	500,957	514,183	521,536	0.14	13,226	-	13,109
CKJZ Super PL ATF CKJZ Superfund - Class B	25,166	25,831	26,200	0.01	665	-	659

## 15 Related party transactions (continued)

### Related party unitholdings (continued)

2018

Unitholders	Number of units held opening (Units)	Number of units held closing (Units)	Fair value of investment (\$)	Interest held (%)	Number of units acquired (Units)	Number of units disposed (Units)	Distributions paid/payable by the Fund (\$)
Pinnacle Services Administration Pty Ltd - Class A	-	1,000,859	1,056,306	2.47	1,000,859	-	-
Pinnacle Services Administration Pty Ltd - Class B	-	1,001,914	1,059,224	2.49	1,001,914	-	-
Macoun Family Super PL ARF Macoun Family Super Fund - Class B	-	500,957	529,612	0.50	500,957	-	-
CKJZ Super PL ATF CKJZ Superfund - Class B	-	25,166	26,606	0.17	25,166	-	-

### Investments

The Fund did not hold any investments in Pinnacle Fund Services Limited or its related parties during the year.

### Key management personnel compensation

Key management personnel of Pinnacle Fund Services Limited are paid by Pinnacle Services Administration Pty Ltd. Payments made from the Fund to Pinnacle Fund Services Limited do not include any amounts directly attributable to key management personnel remuneration.

### Key management personnel loan disclosures

The Fund has not made, guaranteed or secured, directly or indirectly, any loans to the key management personnel or their personally related entities at any time during the reporting period.

## 15 Related party transactions (continued)

### Other transactions within the Fund

From time to time directors of Pinnacle Fund Services Limited, or their director related entities, may invest in or withdraw from the Fund. These investments or withdrawals are on the same terms and conditions as those entered into by other Fund investors and are not material in nature.

Apart from those details disclosed in this note, no key management personnel have entered into a material contract with the Fund during the financial year and there were no material contracts involving key management personnel's interests existing at year end.

## 16 Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities

	Year ended <b>30 June 2019</b> \$'000	14 March 2018 to 30 June 2018 \$'000
<b>(a) Reconciliation of profit/(loss) to net cash inflow/(outflow) from operating activities</b>		
Net profit/(loss) for the year	2,701	871
Proceeds from sale of financial instruments held at fair value through profit or loss	204,288	4,567
Purchase of financial instruments held at fair value through profit or loss	(546,387)	(34,361)
Net (gains)/losses on financial instruments held at fair value through profit or loss	4,448	(851)
Dividends/Distributions reinvested	(327)	(3)
Net change in receivables and other assets	(895)	(67)
Net change in payables and other liabilities	129	32
<b>Net cash inflow/(outflow) from operating activities</b>	<b>(336,043)</b>	<b>(29,812)</b>
 <b>(b) Cash and cash equivalents</b>		
Cash at bank	14,786	1,930
	<b>14,786</b>	<b>1,930</b>
 Distributions reinvested	 544	 -
	<b>544</b>	<b>-</b>

As described in note 2(j), income not distributed is included in net assets attributable to unitholders. The change in this amount each year (as reported in (a) above) represents a non-cash financing cost as it is not settled in cash until such time as it becomes distributable.



## **17 Contingent assets and liabilities and commitments**

There are no outstanding contingent assets, liabilities or commitments as at 30 June 2019.

## **18 Events occurring after the reporting period**

No significant events have occurred since the end of the reporting period which would impact on the financial position of the Fund as at 30 June 2019 or on the results and cash flows of the Fund for the year ended on that date.

## **Directors' declaration**

In the opinion of the directors of the Responsible Entity:

- (a) the financial statements and notes set out on pages 6 to 32 are in accordance with the *Corporations Act 2001*, including:
  - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
  - (ii) giving a true and fair view of the Fund's financial position as at 30 June 2019 and of its performance for the financial year ended on that date.
- (b) there are reasonable grounds to believe that the Fund will be able to pay its debts as and when they become due and payable; and
- (c) Note 2(a) confirms that the financial statements comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

This declaration is made in accordance with a resolution of the directors.



Mr A Ihlenfeldt  
Director

Brisbane  
19 September 2019



## *Independent auditor's report*

To the unitholders of Firetrail Australia High Conviction Fund

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### *Our opinion*

In our opinion:

The accompanying financial report of Firetrail Australia High Conviction Fund (the Registered Scheme) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Registered Scheme's financial position as at 30 June 2019 and of its financial performance for the year then ended
- (b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

### *What we have audited*

The financial report comprises:

- the statement of financial position as at 30 June 2019
- the statement of comprehensive income for the year then ended
- the statement of changes in equity for the year then ended
- the statement of cash flows for the year then ended
- the notes to the financial statements, which include a summary of significant accounting policies
- the directors of the Responsible Entity's declaration.

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### *Basis for opinion*

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Independence*

We are independent of the Registered Scheme in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

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### *Other information*

The directors of the Responsible Entity are responsible for the other information. The other information comprises the information included in the Director's report for the year ended 30 June 2019, but does not include the financial report and our auditor's report thereon.

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Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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#### *Responsibilities of the directors of the Responsible Entity for the financial report*

The directors of the Responsible Entity of the Registered Scheme are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors of the Responsible Entity determines is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors of the Responsible Entity are responsible for assessing the ability of the Registered Scheme to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Responsible Entity either intends to liquidate the Registered Scheme or to cease operations, or have no realistic alternative but to do so.

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#### *Auditor's responsibilities for the audit of the financial report*

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: [http://www.auasb.gov.au/auditors\\_responsibilities/ar4.pdf](http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf). This description forms part of our auditor's report.

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A handwritten signature in black ink, appearing to read 'Craig Thomason', with a long, sweeping horizontal line extending to the right.

Craig Thomason  
Partner

Sydney  
19 September 2019